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# Introduction

## 2026 Is an Execution Stress Test for Supply Chains

Over the past decade, supply chain strategy has focused heavily on planning. Companies invested in better forecasting, network optimization, and long-term automation roadmaps to create more stable, predictable operations. In 2026, many of those plans are being put to the test.

The challenge today is not just uncertainty. It's how often conditions change and how quickly those changes disrupt even well-built plans. Supply chains are dealing with more constraints, tighter margins, and less room for error than before.

Tariffs and trade policies continue to shift with little warning. Nearshoring moves more production and inventory closer to North American markets, increasing volume and variability inside regional distribution networks. Warehouses are being asked to carry more inventory as a buffer against disruption, even as labor remains scarce and harder to scale. At the same time, sustainability expectations are moving out of corporate reporting and into daily operations, adding new pressure on how space, energy, and movement are managed on the warehouse floor.

These pressures do not surface in boardroom models. They show up in execution.

Warehouses have become the point where competing priorities collide. They have to be a buffer against upstream volatility, protect service levels, manage labor constraints, and operate more efficiently under increasing scrutiny. As a result, execution capability is now a primary driver of supply chain performance, not a downstream afterthought.

This reality is reshaping how organizations invest. Automation strategies are becoming more selective and practical, focused on solving specific execution challenges rather than chasing full autonomy. AI is moving out of planning environments and into daily operations, helping teams detect exceptions earlier and make faster, better decisions. Technology stacks are being simplified to remove friction and enable speed, while visibility, cyber resilience, and operational efficiency are becoming non-negotiable requirements.

In this environment, resilience is no longer about avoiding disruption. It is about responding to it faster and more efficiently than competitors. Decision speed, supported by real-time insight and simpler systems, is emerging as the most reliable advantage in a volatile landscape.

The six trends in this report reflect that shift. Together, they tell a single story. Supply chains are becoming more regional, more constrained, and more exposed to risk. Warehouses are carrying a larger share of that burden. And the organizations that perform best in 2026 will be those that treat execution as a strategic capability that balances service, productivity, resilience, and sustainability.

The sections that follow explore how leading organizations are adapting, and what warehouse leaders should focus on as execution becomes the true test of supply chain strength.

# Trend #1

## Tariffs, Trade Policy, and Nearshoring Reshape Supply Chain Networks

### What is Changing

Trade policy volatility has become a constant operating condition. Tariffs shift with little warning, exemptions appear and disappear, and geopolitical tension continues to influence sourcing decisions. For many organizations, the result is not a single strategic pivot, but a series of ongoing adjustments.

At the same time, nearshoring continues to accelerate. Manufacturing and sourcing are moving closer to North American markets to reduce lead times, improve responsiveness, and limit exposure to overseas disruption. While this shift shortens supply lines, it also increases complexity inside regional distribution networks.

Supply chains are becoming more regional, but not necessarily more stable. Volume patterns change faster. Product mixes fluctuate more often. Network designs that once assumed steady inbound and outbound flows are now being challenged by frequent rebalancing.

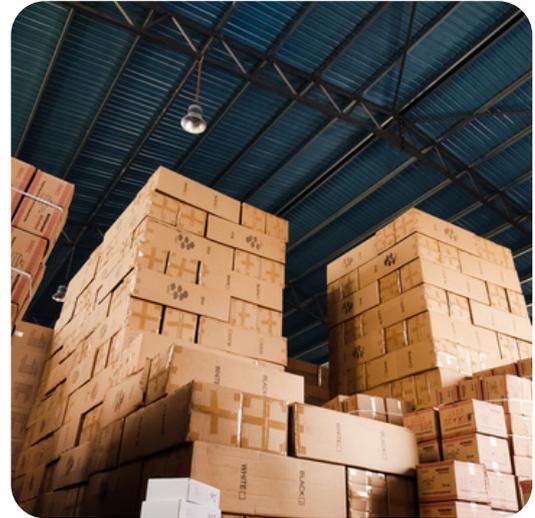
For warehouses, these shifts are no longer occasional events. They are part of normal operating conditions.



## Why It Matters to Warehouse Operations

As sourcing and production move closer to demand, warehouses take in the downstream impact. Regional distribution centers see higher throughput, more frequent inbound changes, and less predictable flow patterns. Inventory placement decisions that once held for years now need to be revisited quarterly or even monthly.

Inbound and outbound volumes are harder to forecast with confidence. Promotional activity, supplier changes, and tariff-driven cost decisions all influence what arrives, when it arrives, and how long it stays. Warehouses are expected to stay responsive without adding space, labor, or complexity.



This volatility exposes a critical truth: network strategy fails when execution cannot keep up with change.

When warehouses lack flexibility, small upstream changes create outsized downstream disruption. Dock congestion increases. Slotting decisions fall out of alignment. Labor productivity drops as teams work around layouts and processes that no longer match reality.

## What Warehouse Leaders Are Seeing

Warehouse leaders are seeing more frequent operational reconfiguration. Storage locations are being adjusted to accommodate changing product profiles. Flow paths are being modified to relieve congestion. Temporary workarounds are becoming semi-permanent.

Space utilization pressure is increasing, especially in facilities that were designed for steady state operations. Nearshoring often brings higher case and pallet volumes into the same footprint, forcing tradeoffs between density, accessibility, and speed.

Leaders are also seeing greater reliance on flexible processes rather than fixed layouts. Static assumptions about fast movers, reserve storage, and replenishment cycles are breaking down as demand and supply shift more often.

Perhaps most importantly, warehouse teams are being asked to adapt faster than planning cycles allow. Execution is happening inbetween network redesigns, not after them.



## What Leading Organizations Are Doing Differently

Leading organizations are designing warehouses for adaptability instead of peak theoretical efficiency. They accept that layouts, slotting strategies, and labor plans will change and build systems that support that reality.

Rather than locking in assumptions, they use execution data to continuously validate network decisions. Actual throughput, dwell time, and labor impact are measured and fed back into planning discussions in near real time.

### **Nearshoring Does Not Reduce Complexity. It Moves It.**

Shorter supply lines increase the pace of change inside the warehouse. The winners are not those with the best network model, but those that can adapt execution fastest when the model changes.

These organizations treat warehouses as dynamic nodes, not static endpoints. Inventory positioning is revisited frequently. Flow decisions are adjusted based on execution performance, not just cost models.

Technology plays a supporting role, but the focus is on decision speed. Leaders prioritize visibility into where congestion is forming, where volume is shifting, and where execution risk is increasing, then act before service is impacted.

### **Key Takeaway**

Network strategy now lives or dies in execution. As tariffs and nearshoring reshape supply chains, warehouses must be built to handle change without sacrificing service, productivity, or speed. In 2026, adaptability on the warehouse floor is the true test of network resilience.

# Trend #2

## Labor Scarcity Forces Smarter Inventory and Execution Strategies

### What is Changing

Labor availability remains one of the most persistent constraints in warehouse operations. While hiring conditions fluctuate by region and season, the underlying challenge has not eased. Turnover remains high, experience levels are inconsistent, and wage increases have not translated into reliable staffing.

At the same time, supply chain volatility has driven a return of inventory buffers. Organizations are carrying more stock to protect service levels against upstream disruption, supplier variability, and transportation delays. What has changed is where that inventory sits and how it must be handled.

The result is a fundamental mismatch. Warehouses are being asked to manage more inventory with fewer people, often in facilities and processes that were designed for different labor and volume assumptions.

Labor is no longer just a capacity issue. It's a constraint that shapes every execution decision.



## Why It Matters to Warehouse Operations

More inventory does not simply take up more space. It creates more touches, more movement, and more opportunities for inefficiency. When labor is scarce, every unnecessary move carries a higher cost.

Poor inventory placement amplifies labor challenges. Slow movers occupying prime pick locations increase travel time. Overstocked reserve areas create congestion and rehandling. Replenishment cycles grow more frequent and less predictable, pulling labor away from higher value work.



Execution mistakes also become more expensive. Missed priorities, misallocated labor, and late decisions ripple quickly when staffing buffers are thin. Supervisors have less margin to recover from small errors.

In this environment, inventory strategy and labor strategy can no longer be treated as separate disciplines. How inventory is positioned directly determines how productive limited labor can be.

## What Warehouse Leaders Are Seeing

Warehouse leaders are seeing a growing emphasis on cross-training. With fewer people available, flexibility matters more than specialization. Associates are expected to move between picking, replenishment, packing, and support roles as priorities shift throughout the day.

There is also a shift away from volume-based metrics alone. Leaders are focusing more on prioritization, asking which work must be done now, which can wait, and which should be avoided altogether. Not all work is equally valuable when labor is constrained.

Tension between service expectations and labor reality is becoming more visible. Customer commitments remain high but staffing volatility forces tradeoffs that planning systems often do not reflect.

Many leaders report spending more time reallocating labor in real time, responding to execution signals rather than following static plans.



## What Leading Organizations Are Doing Differently

Leading organizations are actively managing where inventory sits, not just how much they carry. Slotting strategies are revisited more frequently, informed by real-time movement, demand, and congestion data rather than static classifications.

They rely on labor and inventory analytics to align limited labor to the highest impact work first. By combining live execution data with operational context, supervisors gain clearer guidance on where labor should be deployed now, not where it was planned to be deployed days or weeks earlier.

### Inventory is a Labor Multiplier

Where inventory is placed determines how hard your labor has to work. In tight labor environments, bad placement eats away at productivity.

Rather than reacting to problems after they surface, these teams use operational insight to anticipate pressure points. Emerging bottlenecks, replenishment risk, and workload imbalances are identified early, allowing adjustments before service or productivity is impacted.

Workflow redesign remains a priority, but it is increasingly data driven. Leading teams reduce unnecessary touches by using execution analytics to pinpoint waste in movement, storage, and rehandling, then redesign processes based on how work actually flows through the warehouse.

Most importantly, these organizations treat labor efficiency as a daily execution discipline. Decisions are supported by real-time visibility and analytics that help teams adapt as conditions change, not just follow static labor plans.

### Key Takeaway

Labor scarcity turns inventory into a productivity problem, not just a planning one. In 2026, warehouse performance depends on how well organizations align limited labor to the right inventory, at the right time, with minimal waste in execution.

# Trend #3

## Selective Automation Redefines Warehouse Productivity

### What is Changing

Automation remains a priority across warehousing, but the conversation has shifted. The past few years were shaped by ambitious visions of fully autonomous facilities and end-to-end automation. In 2026, those expectations have become more grounded.

Rising capital costs, longer implementation timelines, and the realities of operational variability have forced a reset. Many organizations now recognize that automation is not a blanket solution. Some tasks are highly repeatable and stable. Others are variable, exception driven, and heavily dependent on human judgment.

As a result, automation strategies are becoming more selective. Investment is focused on specific execution pain points rather than full process replacement. Productivity gains are expected to be practical, measurable, and fast.

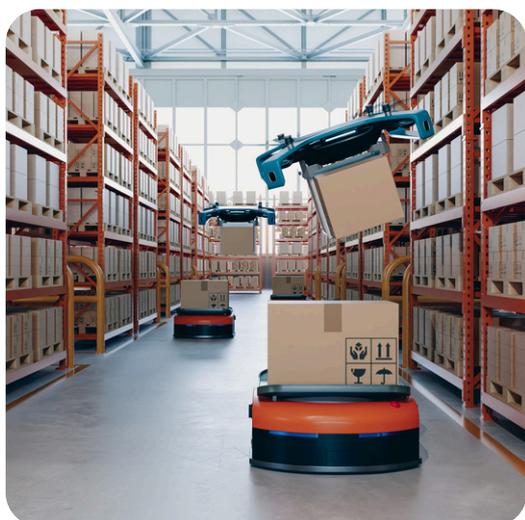
This shift is not a step backward. It reflects a more mature understanding of how automation delivers value in real warehouse environments.



## Why It Matters to Warehouse Operations

Not every task benefits equally from automation. When automation is applied to unstable or highly variable processes, it can introduce friction rather than remove it. Exceptions increase. Workarounds multiply. Productivity gains fall short of expectations.

Warehouse operations are dynamic by nature. Order profiles change. Inventory mixes evolve. Labor availability fluctuates. Automation that cannot adapt to these conditions becomes a constraint instead of an enabler.



The highest returns come from automating the right work. Bottlenecks that slow through-put, repetitive tasks that drain labor capacity, and processes with predictable inputs are better candidates than end-to-end flows.

Selective automation allows warehouses to improve productivity without sacrificing flexibility. It creates space for human workers to focus on complex decisions, exceptions, and coordination, where judgment adds the most value.

## What Warehouse Leaders Are Seeing

Warehouse leaders are operating in increasingly hybrid environments. People and machines work side by side, each handling the tasks they are best suited for. Automated systems handle repetitive movement, sequencing, or sortation, while humans manage variability and problem solving.

Leaders report fewer large scale automation projects and more targeted initiatives. These may include automation at specific stations, within defined zones, or around known constraints such as packing, palletizing, or replenishment.

There is also growing recognition that automation changes work rather than eliminating it. New roles emerge around monitoring, exception handling, and coordination. Training and change management have become as important as automation technology itself.

Importantly, leaders are measuring success differently. Instead of focusing on utilization or throughput alone, they are evaluating whether automation actually reduces operational friction and improves day-to-day execution.



## What Leading Organizations Are Doing Differently

Leading organizations begin with execution pain points, not technology roadmaps. They identify where variability is low, labor demand is high, and service impact is greatest, then target automation accordingly.

They use operational data to validate assumptions before investing. Throughput constraints, dwell time, labor touch points, and exception rates are analyzed to ensure automation addresses real problems rather than theoretical ones.

### Automation Should Reduce Decisions, Not Create New Ones

If a system adds complexity or forces constant workarounds, it is not improving execution. The best automation quietly removes friction and lets people focus on what machines cannot do well.

Automation is designed to integrate cleanly into existing workflows. Leading teams avoid creating isolated systems that require manual workarounds. Instead, they ensure people and machines are coordinated through clear processes and shared execution insight.

These organizations also recognize that automation performance must be actively managed. Visibility into system behavior, exceptions, and downstream impact allows teams to adjust quickly as conditions change.

### Key Takeaway

In 2026, smart automation is selective, practical, and tightly aligned to real execution needs. Productivity gains come from matching technology to the right work, not from pursuing full autonomy at the expense of flexibility.

# Trend #4

## AI Moves into Day-to-Day Warehouse Execution

### What is Changing

Artificial intelligence has been part of supply chain conversations for years, largely focused on forecasting, network modeling, and long-range planning. In 2026, the center of gravity is shifting. AI is moving closer to the warehouse floor and into daily execution.

This shift is driven by necessity. Warehouse operations generate massive volumes of data, but supervisors and operators have limited time to analyze it. Variability is constant, with priorities shift throughout the day, and decisions must be made quickly, often with incomplete information.

AI is increasingly being applied as a decision support layer rather than a planning engine alone. Instead of producing long-range recommendations, it helps teams interpret real-time signals, identify exceptions, and prioritize actions as conditions change.

The value of AI is no longer measured by how advanced the model is. It is measured by how it helps teams respond faster in the moment.



## Why It Matters to Warehouse Operations

Warehouse operators face too many signals and too little time. Labor availability changes mid-shift. Inbound delays cascade into outbound risk. Small execution issues can escalate quickly if they are not identified early.

Manual analysis cannot keep pace with this level of variability. By the time reports are reviewed or dashboards are refreshed, the situation has often changed.



AI helps close this gap by continuously evaluating execution data and surfacing what matters most. Rather than asking supervisors to search for problems, it highlights emerging risks and recommended actions.

This capability directly impacts service, productivity, and resilience. Faster identification of issues reduces recovery time. Better prioritization ensures limited labor is focused where it has the greatest impact. Alignment between planning intent and execution reality improves as decisions are made closer to where work actually happens.

## What Warehouse Leaders Are Seeing

Warehouse leaders are seeing AI used less as a replacement for experience and more as an amplifier of it. Supervisors still make decisions, but with clearer guidance and fewer blind spots.

There is growing reliance on data-driven recommendations to support daily tradeoffs. Leaders report improved confidence in decisions around labor reallocation, wave adjustments, and exception handling.

Visibility into emerging issues is also improving. Rather than reacting to missed service or productivity targets, teams can see pressure building earlier in the shift and respond before performance is impacted.

Importantly, leaders note that adoption depends on usability. Tools that fit naturally into existing workflows gain traction. Tools that require additional analysis or interpretation do not.



## What Leading Organizations Are Doing Differently

Leading organizations embed intelligence directly into execution workflows. AI-driven insights are delivered at the moment decisions need to be made, not after the fact.

They focus on prioritization rather than prediction. Instead of generating more forecasts, AI is used to rank work, highlight risk, and recommend actions based on real-time conditions.

### AI Creates Value When Time Is the Constraint

When decisions must be made quickly, intelligence that highlights what matters in real time is more valuable than perfect answers delivered too late.

These organizations combine execution data across labor, inventory, and throughput to provide a holistic view of operations. Siloed signals are less useful than coordinated insight that reflects how work actually flows through the warehouse.

AI performance is also actively monitored. Leading teams evaluate whether recommendations are improving outcomes and adjust models as operations evolve.

Most importantly, these organizations treat AI as a decision accelerator. The goal is not automation of judgment, but faster, more consistent execution under pressure.

### Key Takeaway

AI delivers the most value in warehouse operations when it accelerates decisions, improves prioritization, and helps teams respond faster to variability. In 2026, intelligence at the point of execution is becoming a core operational capability.

# Trend #5

## Execution Resilience Becomes the Competitive Advantage

### What is Changing

Disruption is no longer an occasional stress test for supply chains. It is a constant operating condition. Weather events, transportation delays, supplier instability, labor shortages, and system outages now overlap rather than occur in isolation.

At the same time, cyber risk has moved from an IT concern to an operational one. Attacks on logistics providers, WMS platforms, and transportation networks are increasing in frequency and sophistication. Even short outages can halt warehouse execution, delay shipments, and cascade into customer impact.

The common thread across these disruptions is speed. The difference between a contained issue and a service failure is often measured in minutes or hours, not days.

Resilience is no longer defined by how well organizations plan for disruption. It's defined by how quickly they can respond when disruption occurs.



## Why It Matters to Warehouse Operations

Warehouses are often the first place disruption is felt and the last place it can be corrected. When inbound freight is delayed, labor calls out, or systems go offline, the warehouse must absorb the impact while still protecting outbound commitments.

Visibility gaps slow response. When teams cannot quickly see what has changed, what is at risk, and what actions are available, they lose valuable time. Fragmented systems make this worse by forcing supervisors to piece together information from multiple sources under pressure.



Complexity also works against resilience. Highly customized workflows, brittle integrations, and tightly coupled systems can perform well in steady state conditions but struggle when something breaks.

In this environment, the ability to respond quickly and decisively becomes a primary driver of performance. Warehouses that recover faster protect service levels, maintain customer trust, and avoid costly downstream disruption.

## What Warehouse Leaders Are Seeing

Warehouse leaders are seeing higher expectations to maintain service despite disruption. Customers are less tolerant of delays, even when causes are outside the organization's control.

Leaders also report spending more time coordinating across systems and teams during disruptions. Manual communication, workarounds, and reprioritization become the norm when real-time insight is lacking.

There is growing awareness that resilience is not evenly distributed. Some facilities rebound quickly, while others struggle to regain control. The difference is often visibility and decision speed, not effort or experience.

Cyber incidents, even minor ones, have reinforced the need for operational continuity. Leaders recognize that execution cannot stop simply because a system is degraded or temporarily unavailable.



## What Leading Organizations Are Doing Differently

Leading organizations design for resilience at the execution level. They simplify technology stacks where possible, reducing points of failure and friction between systems.

They invest in real-time execution visibility that spans labor, inventory, and throughput. When disruption occurs, teams can quickly understand what has changed, what is most at risk, and where intervention will have the greatest impact.

### Resilience Is Measured in Recovery Time

The strongest operations are not those that avoid disruption, but those that regain control fastest when plans break down.

Integration is prioritized over customization. Leading teams focus on clean data flows between core systems rather than complex, brittle logic that is difficult to adapt under pressure.

These organizations also practice response, not just planning. They establish clear decision frameworks for disruption scenarios, enabling faster action when conditions deviate from plan.

Most importantly, they value speed of response over perfect answers. Rapid, informed decisions allow warehouses to stabilize operations sooner and recover performance faster.

### Key Takeaway

Resilience is built in execution, not planning documents. In 2026, the warehouses that outperform are those that respond faster to disruption, supported by real time visibility, simpler systems, and decision frameworks designed for pressure.

# Trend #6

## Efficiency Takes Priority as Sustainability Momentum Slows

### What is Changing

Over the past decade, sustainability has steadily climbed the corporate agenda. Supply chains were expected to reduce emissions, improve energy efficiency, track environmental impact, and report progress against ESG commitments. In 2026, the tone of that conversation is shifting.

Economic uncertainty, inflationary pressures, and continued supply chain volatility are forcing many organizations to reassess priorities. While sustainability remains part of the discussion, many executives are placing greater emphasis on initiatives that directly improve productivity, cost control, and operational resilience.

Recent executive surveys reflect this change in mindset. In the United States, 38% of CEOs say sustainability investments are not a priority in 2026, nearly double the global average of 20%.

This doesn't mean sustainability has disappeared from supply chain strategy. Instead, organizations are becoming more selective about where they invest. Broad ESG initiatives are being reevaluated, while operational improvements that also reduce waste or energy consumption are gaining traction.

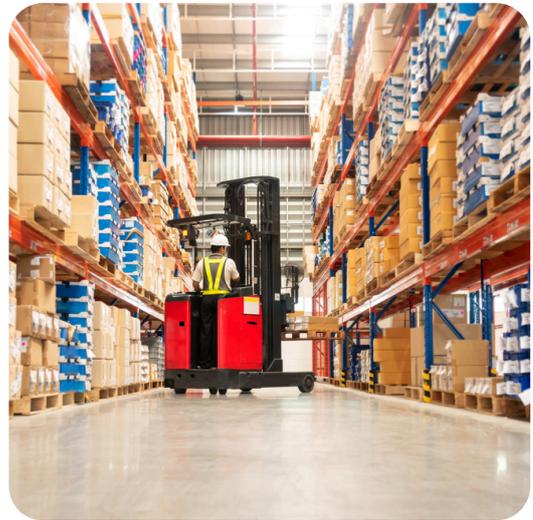
Sustainability is moving away from being a standalone corporate initiative and becoming more tightly connected to operational performance.



## Why It Matters to Warehouse Operations

Inside warehouse and distribution operations, the shift shows up as a change in priorities.

A few years ago, many facilities were exploring sustainability initiatives driven primarily by corporate ESG commitments. These included projects such as emissions tracking, packaging redesign, alternative energy adoption, and sustainability reporting.



Today, the conversation on the warehouse floor is more pragmatic.

Operations leaders are focused first on improving throughput, labor productivity, and cost efficiency. When sustainability initiatives are pursued, they are typically tied to measurable operational benefits rather than environmental goals alone.

## What Warehouse Leaders Are Seeing

Warehouse leaders are still pursuing initiatives that reduce waste and energy use, but the motivation has shifted. The focus is increasingly on operational improvements that deliver measurable efficiency and cost benefits.

Examples include:

- Reducing travel time and equipment usage through improved slotting
- Improving pick path efficiency to eliminate wasted motion
- Optimizing cartonization and packaging usage
- Reducing energy consumption through better facility management
- Minimizing waste and rework through stronger operational controls

In many cases, these initiatives deliver both environmental and operational benefits. But the driver is usually efficiency, not ESG reporting.

Warehouse leaders are increasingly expected to demonstrate improvements in productivity and cost performance.

Sustainability gains often follow as a secondary outcome.



## What Leading Organizations Are Doing Differently

Leading organizations are reframing sustainability through the lens of operational improvement.

Instead of treating sustainability as a separate program, they are embedding it within continuous improvement initiatives across warehouse operations. The focus is on eliminating waste in every form: time, movement, energy, materials, and labor.

### Efficiency Is the New Sustainability

As organizations refocus on operational performance, sustainability efforts are increasingly tied to efficiency gains.

In many cases, the most sustainable warehouse is the most efficient one.

This approach aligns sustainability outcomes with operational performance:

- **Operational efficiency reduces energy consumption.**
- **Better inventory visibility reduces waste.**
- **Data-driven operations expose inefficiencies.**

The result is a more practical approach to sustainability. Instead of large ESG programs that require separate reporting and governance, improvements are driven through operational metrics that warehouse teams already manage every day.

### Key Takeaway

Sustainability remains part of the supply chain conversation, but it is no longer leading the agenda.

In 2026, many organizations are prioritizing operational efficiency, resilience, and cost performance in response to economic pressure and continued disruption. Sustainability initiatives that align with those goals will continue to move forward, while broader ESG programs may slow.

## Looking Ahead: Execution Becomes the Strategy

The six trends outlined in this report point to a clear shift. Supply chains are not becoming simpler, more predictable, or easier to manage. They are becoming more regional, more constrained, and more exposed to disruption. In that environment, advantage no longer comes from having the best plan on paper.

It comes from execution.

Warehouses sit at the center of this shift. They are where trade policy changes materialize as volume swings, where labor scarcity becomes a daily constraint, where automation and AI either enable speed or add friction, and where resilience and sustainability are proven in real time.



The organizations that will outperform in 2026 are not waiting for stability to return. They are building execution capabilities designed for constant change. They are investing in visibility, decision speed, and operational flexibility. They are simplifying systems, prioritizing the right work, and treating the warehouse as a strategic lever rather than a downstream function.

Execution is no longer the final step in supply chain strategy. It is the strategy.

## Continue the Conversation

If you are looking for more insight on how leading organizations are strengthening warehouse execution through better visibility, analytics, and operational discipline, explore additional resources at [rebus.io/resources](https://rebus.io/resources).

For guidance on warehouse strategy, execution improvement, and WMS implementation, visit [longbowadvantage.com](https://longbowadvantage.com) to learn how organizations are turning execution into a competitive advantage.